

AD 06/2016

May 11, 2016

Subject: Interim Management's Discussion and Analysis for covering the year 2016 ending March 31, 2016.

To: The President of the Stock Exchange of Thailand.

According to Salee Colour Public Company Limited ("COLOR") report a financial statement for the year 2016 ending March 31, 2016 to the Stock Exchange of Thailand, the company performances resulted as NET PROFIT 8.83 Mio. Bht and decreased by 1.36 Mio. Bht, comparing to same period last year NET Profit 10.19 Mio. Bht and equivalent to 13% decreased. Company would like to summarize the highlight for those results as follows:-

1. Company achieved 242 Mio. Bht of total Sales and service incomes during Q1/ 2016, which increased 27 Mio. Bht over 215 Mio. Bht at the same period counted last year, equivalent to 13% increased. Consequence to our sales increase follow the market share expansion, result remains with continuous profitability throughout the year.
2. All Petrochemical raw material price increased, follow suit crude oil price increased during this quarter. The delay of our selling price adjustment in exchanged with the higher market share affect to lower the Gross Profit by 1% compare to same period last year, while controlling our increasing of selling and administration expenses at the target level.
3. Q1/2016 financial cost (interest) was 2.17 Mio. Bht, which decreased by 0.86 Mio. Bht compare to same period last year paid 3.03 Mio. Bht, equivalent to 28% decreased, resulted by our strictly debt repayment plan and the effective cash flow management.

Yours sincerely,

Mr. Kwanchai Nuttased

Managing Director

Salee Colour Public Company Limited